



PassportCard

Travel Insurance



It's a Claim Changer

For Your Clients: Why PassportCard?

- ✓ Australia's only travel insurance with instant payouts for common claims using the PassportCard - no excess
- ✓ Local Australian team & 24/7 global assistance
- ✓ In-house nurses assess pre-existing conditions so cover can be tailored and underwritten

For You:

1. Question for all your clients to earn you incremental revenue

- ✓ When is your next holiday?

2. Incremental revenue streams

- ✓ Upfront
- ✓ Repeat

3. Simple ways to generate a quote

- ✓ Send us a lead through the app or broker portal
- ✓ Email a unique website link to your clients
- ✓ Quote on the broker portal or app

4. Ways we work so you don't need to

- ✓ More of your clients covered with our qualified nurses assessing individual clients' pre-existing medical conditions
- ✓ 3 most common claims settled with no excess in minutes using the PassportCard
- ✓ 24/7 Australian based support that never sleeps
- ✓ Dedicated partner support

How much can one question earn you?



When is your next holiday?

The one question you need to ask your clients to earn thousands in incremental revenue.

Example

Number of clients	300
50% Travelling	150
50% Quoted	75
50% Conversion rate	37
Average premium \$550	20,625
20% Upfront commission (Year 1)	4,125
Potential repeat commission over 5 years*	7,990
Potential total commission over 5 years*	23,120

How much could you earn in one year?

Number of clients	
50% Travelling	
50% Quoted	
50% Conversion rate	
Average premium \$550	
20% Upfront commission (Year 1)	
Potential repeat commission over 5 years*	
Potential total commission over 5 years*	

*** Assumptions:**

Starting clients year 1	300
Client base growth year-on-year	10%
Client base travelling overseas	50%

Fixed assumptions:

Average GWP remains flat at	\$550
Returning clients year-on-year	50%

To find out more, contact your PassportCard BDM
or our Partner Support team on 1300 123 414